

Kevin Slaughter

Partner

Kevin Slaughter is a partner and business lawyer with Quarles & Brady. His practice includes the areas of mergers & acquisitions, joint ventures, private offerings, procurement, and airport concessions. Kevin has experience working with clients from the automotive, manufacturing, healthcare and food industries.

Kevin has had the pleasure of working on both domestic and international M&A transactions and has achieved exceptional results in complex corporate transactions. He has vast experience drafting and negotiating a variety of commercial agreements including master supply/service agreements, distribution agreements, reseller agreements, development and licensing agreements, and manufacturing agreements.

Above all, Kevin has excellent client relationship and interpersonal skills, and is highly adept at explaining the results and consequences of the actions his clients may contemplate, in a manner understandable to those who do not have a legal background. Kevin earns the trust and confidence of his clients and colleagues by employing an analytical yet pragmatic approach that is focused on accomplishing the business objectives of his clients in a responsive, efficient and effective manner.

Representative Experience

M&A, Joint Ventures and Private Offerings

- Represented shareholders of an industrial dairy farm in a sale of assets to a private equity fund.
- Represented emerging telehealth company in a \$2 million private offering.
- Represented a German manufacturer of freezers in joint venture with a Brazilian importer and exporter of food service products.
- Represented German manufacturer of automotive parts in acquisition of a U.S. manufacturer of automotive molds.
- Represented Luxembourg provider of global translation services in multiple acquisitions of U.S. providers of translation services.
- Represented German manufacturer of automotive axles in multiple acquisitions of operating companies and the disposition of its US operations to a private equity fund.
- Represented shareholders of a specialty pharmacy in a stock sale to Fortune 500 acquirer.



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Procurement

- Represented Fortune 150 automotive manufacturer in drafting and negotiating documentation of numerous commercial transactions including direct supply agreements, master supply agreements, and master service agreements. Representation included working on site for extended periods and embedding with various business units.
- Represented emerging provider of product innovation services in connection with numerous master service agreements with Fortune 500 companies.

Airport Concessions

- Represented lenders providing specialty financing to ACDBE concessionaires.
- Represented ACDBE concessionaires in connection with multiple joint ventures.

Legal Services

- Business Law
 - Private Equity/Venture Capital
 - Corporate Governance & Compliance
- Public Finance
- Mergers & Acquisitions
- Health & Life Sciences
 - Health Care Transactions

Education and Honors

- University of Notre Dame, Mendoza College of Business (Certificate of Executive Management, 2013)
- Northwestern University School of Law (J.D., 1995)
- Hampton University (B.A., *magna cum laude*, 1992)

Bar Admissions

- Illinois

Professional and Civic Activities

- Alliance of Merger & Acquisition Advisors (Member)
- American Bar Association (Member)
- Chicago Bar Association (Member)
- Chicago Committee (Board Member)
- Chicago United (Member, Leaders Council)

- Economic Club (Member)
- Executives Club of Chicago (Member, New Leaders Circle)
- Illinois State Bar Association (Member)
- Muslim Bar Association of Chicago (Board Member)
- National Association of Bond Lawyers (Member)
- One Goal (Board Member, Secretary)

Professional Recognition

- Recipient, "Notable Minority Lawyers" list, Crain's Chicago Business, 2018
- Recipient, "Men of Excellence" Award, Chicago Defender, 2013
- Recipient, "Business Leaders Champion" Award, Chicago United, 2010

Experience

Kevin's range of legal skills cover numerous areas of business law, including

- Mergers, acquisitions, and dispositions
- Private placements
- Public finance
- Joint ventures, strategic alliances, and teaming agreements
- Corporate governance
- Technology and e-commerce
- Software development and licensing agreements
- Joint development agreements
- Master supply and purchase agreements
- Distribution and reseller agreements
- Consulting agreements

A few examples of his recent representations include the following:

- Representation of numerous buyers across a variety of industries in connection with strategic acquisitions.
- Representation of numerous sellers across a variety of industries in connection with disposition of entire companies or specific business divisions.
- Representation of publicly held telecommunications company in connection with its disposition of its consumer network division.
- Representation of two utility cooperatives in connection with the simultaneous acquisition of public utility assets from a single seller.
- Representation of a privately held telecommunications company in connection with various strategic acquisitions.
- Representation of a state agency in connection with direct private equity investments.
- Representation of issuers and underwriters in connection with numerous public finance transactions.



Publications and Presentations

01/17/19

"Ethical Traps in Negotiation"

Quarles & Brady Seminar for Client

09/26/18

"Securities Act Exemptions"

PLI's Understanding the Securities Laws 2018

01/11/18

"Identifying and Managing Risks in Supply Chain Agreements"

Quarles & Brady Seminar

09/28/17

"Securities Act Exemptions"

PLI's Understanding the Securities Laws 2017

09/28/16

"Securities Act Exemptions"

PLI's Understanding the Securities Laws 2016

10/27/15

"Securities Act Exemptions/Private Placements"

PLI's Understanding the Securities Laws Fall 2015

10/23/14

"Securities Act Exemptions/Private Placements"

PLI's Understanding the Securities Laws 2014

09/08/14

"Recently updated Regulation D offerings allow General Solicitation"

Chicago Daily Law Bulletin