

Susan Brichler Trujillo

Partner

Susan Brichler Trujillo practices in the areas of Health Law and Litigation & Dispute Resolution. She is Phoenix's Health & Life Sciences Practice Group Office Chair. Susan works with clients across the pharmaceutical drug and device distribution chain, helping manufacturers, wholesalers, pharmacies, and durable medical equipment (DME) providers operate successfully within their highly regulated industry. She also represents health care clients, including retail pharmacies, pharmaceutical distributors, pharmacy benefit managers, hospitals, behavioral health providers, residential care providers, and licensed professionals in front of their regulatory agencies.

Her relevant experience includes contract disputes, licensing issues—including those related to the COVID-19 pandemic—and administrative law matters in many areas of health law, including:

Regulatory Compliance

- Pharmaceutical Industry
 - Assist pharmacies, manufacturers, wholesale distributors, and third-party logistics providers (3PLs) with licensure and regulatory questions prompted by COVID-19 and resulting state executive orders or other state and federal regulatory issues
 - Work with state regulators, industry trade groups, and pharmacy supply chain participants to accelerate licensure of facilities needed to manufacture and distribute drugs, devices, and other medical products needed for COVID-19 response
 - Pharmacy permit and licensure issues
 - Medical discount card regulation and contracting
 - DEA requirements for controlled substance distribution and prescription dispensing
 - National regulation of pharmacies, outsourcing facilities, pharmaceutical and device manufacturers, DME suppliers, and pharmaceutical distributors
- Fraud & Abuse Laws
 - Stark
 - Anti-Kickback
- CHOW (Change of Ownership) and regulatory requirements for health care mergers and acquisitions

Health Care Information

- HIPAA



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- Privacy Rule
- Security Rule
- Security breach notification laws
- State confidentiality laws
- Record retention requirements

Legal Services

- Health & Life Sciences
 - DEA Compliance & Litigation
 - Pharmacy
 - Specialty Pharmacy
 - Wholesale Drug and Device Distribution
- Higher Education

Education and Honors

- University of Notre Dame Law School (J.D., 2004)
 - Hon. Roslyn O. Silver, U.S. District Court, District of Arizona (Judicial Intern, 2001)
- University of Arizona (M.A., 1998)
- University of Arizona (B.A., 1995)

Bar Admissions

- Arizona


Court Admissions

- U.S. District Court, Northern District of Illinois, 2007
- U.S. District Court, District of Arizona, 2005
- Supreme Court of Arizona, 2004

Professional and Civic Activities

- Arizona Bar Foundation (Board of Directors)
- Girl Scouts–Arizona Cactus-Pine Council (Board of Directors: Member)
- Community Legal Services (Board of Directors: Member; Board President)
- Lorna Lockwood Inn of Court (Member)
- American Bar Association (Member)
- Association of Arizona Health Care Lawyers (Member)
- 2005 Arthritis Foundation Oscar Night Event (Executive Planning Committee)
- Capital School Homeroom Parent
- Wills for Heroes (Volunteer)

Professional Recognition

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- Selected as a Fellow in the Flinn-Brown Civic Leadership Academy
 - Named in list of Most Influential Women of 2016 by AZ Business Magazine