

Adam Falkof

PARTNER

Chicago

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About Adam

Experienced real estate and startup counsel

Adam Falkof represents a variety of clients in connection with commercial real estate matters throughout the United States. Representing both landlords and tenants, he focuses on:

- **Commercial leasing**
- **Acquisitions and dispositions**
- **Zoning and entitlements transactions**
- **Advising startup companies**

An entrepreneur himself, Adam knows first-hand the legal and operational challenges businesses face, and he draws on this rich experience as he advises clients. Committed to understanding each client's unique business and legal challenges, Adam excels at connecting early-stage businesses with the resources they need.

Experience in Action

- **Representing landlords and tenants in connection with different asset classes** across the country, including general office, medical office, warehouse and industrial leases.
- **Representing data centers and landlords in connection with telecommunications and data center transactions**, including data center leasing, distributed antenna systems transactions, colocation licenses and data center zoning matters.
- **Representing leading early-stage startups**. Adam has launched two of his own startups and has close relationships with Chicago technology accelerators, angel investors and venture capital funds.

Education and Honors

University of Iowa College of Law (J.D., *with distinction*, 2013)

- Order of the Coif
- *Journal of Corporation Law*, student writer and articles editor
- Law School Writing Center, research assistant

George Washington University (B.A., *magna cum laude*, 2008)

- International Relations and Political Science
- Phi Beta Kappa

Bar Admissions

Illinois





He also writes a monthly Chicago startups newsletter that features early-stage Chicago startup companies and upcoming startup community events.

Capabilities

Real Estate

Data Centers

Telehealth

Business Law

Acquisitions and Dispositions

Emerging Growth Companies and Venture Capital

Leasing

Professional Recognitions

- *Best Lawyers in America*® "Ones to Watch" (2021, 2022, 2023, 2024: Real Estate Law)
- *Chambers USA*® (2021: Real Estate)
- *Illinois Super Lawyers*® "Rising Stars" (2020, 2021, 2023: Real Estate)

Professional & Civic Activities

- Good Food Accelerator Associate Board, founder (2018-present)
- Johnson County Attorney's Office Alcohol Diversion Program, volunteer
- Green City Market, volunteer
- Junior Board of Chicago Volunteer Legal Services, member
- Chinatown Legal Clinic, volunteer

