

Luis Lanz

ASSOCIATE

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About Luis

Helping health care entities with regulatory compliance, licensing and transactional matters

Luis Lanz assists various health care entities with issues ranging from state and federal regulatory compliance and licensure to transactional matters. He represents:

- **Health care providers**
- **Pharmacies**
- **Pharmacy benefit managers (PBM)**
- **Wholesale distributors**
- **Third-party logistics providers**
- **Pharmaceutical manufacturers**

Luis aims to provide creative, practical and business-oriented solutions to health care clients on a wide range of legal issues that arise from innovative business models.

Experience in Action

- **Advises health care entities with shared services**, including central fill and remote prescription processing.
- **Ensures clients are compliant with state and federal statutes and regulations** for retail, chain, independent, mail order, veterinary, compounding and specialty pharmacies, and for manufacturers, wholesale distributors and third-party logistics providers (3PL.)
- **Assists clients on issues involving compliance with DEA and state-controlled substance acts** for controlled substance distribution and

Education and Honors

Arizona State University
Sandra Day O'Connor
College of Law (J.D., 2016)

- MCBA Diversity Legal Writing Program Scholarship
- Certificate in Law, Science and Technology with a specialization in Health Law

The University of Arizona
(B.S., 1983)

Bar Admissions

New Mexico

Arizona

Languages

Spanish





prescription dispensing.

- **Counsels on licensing and regulatory issues related to health care transactions and changes of ownership (CHOW.)**
- **Advises health care entities on provider licensure and scope of practice.**
- **Advises health care entities on telemedicine and telepharmacy.**
- **Defends health care businesses and licensed health care professionals before regulatory and licensing boards.**

Successes

- Assisted a pharmacy implement complex multijurisdictional shared services model.
- Successfully obtained dismissal of numerous complaints issued against physicians by the Arizona Medical Board.
- Guided a pharmacy through regulatory hurdles related to multijurisdictional telepharmacy practice.
- Successfully defended pharmacies in complaints issued by the Arizona Board of Pharmacy.
- Managed a complex licensure project for retail pharmacy chain and obtained pharmacy licensure for thousands of pharmacies across the U.S. following an internal corporate reorganization.
- Assisted a pharmacy in obtaining approval from the Arizona Board of Pharmacy for the use of automated PV2.
- Successfully defended a retail pharmacy chain in complaint issued by the Alaska Board of Pharmacy related to the alleged failure of properly disclosing discipline.
- Represented pharmacy client in litigation against the Mississippi Board of Pharmacy after the board refused to renew client's non-resident pharmacy licenses. Litigation included filing of TRO against the board, which ultimately resulted in the board renewing the licenses at issue.

Capabilities

Health & Life Sciences

Pharmacy, Drug and Device

Professional & Civic Activities

- American Health Law Association (AHLA) Life Sciences Counsel Group, vice chair member engagement
- Maricopa County Bar Association, member
- Arizona Society of Healthcare Attorneys, member
- Armory Park Senior Center, volunteer (2008-2013; recipient of the Make a Difference Award in 2010)

