

Peter Spier

PARTNER

Chicago

t. (312) 715-5058

peter.spier@quarles.com



About Peter

Start-to-finish business law guidance for privately held companies, PE, VC

Peter Spier provides a wide range of business law counsel to privately held companies, private equity funds and venture capital investors. He helps them structure and negotiate mergers and acquisitions (M&A), debt and equity financing, and complex contractual transactions. In addition, Peter advises clients on a wide range of day-to-day operational, compliance and strategic issues, including serving as outside general counsel.

Peter is sought out by clients for his acumen as a highly responsive advisor, his deep and broad knowledge of the law and how it affects his clients' businesses, and his ability to guide clients during every phase of a business' life span.

Experience in Action

- **Represents clients in negotiating and structuring mergers and acquisitions, debt and equity capital raises, distribution agreements** and myriad other contractual arrangements.
- **Advises owners who are considering exiting their multi-generational family businesses.** Peter has extensive experience guiding such owners through a sale process that can seem intimidating and overwhelming at times, helping them achieve their business and financial objectives.
- **Counsels private equity firms and venture capital investors in fund formation, debt and equity investments and private offerings,** as well as in the day-to-day business and legal issues that arise in operating their portfolio companies and in their eventual

Education and Honors

University of Pennsylvania
(B.A., *cum laude*)

- Economics

Northwestern University
Pritzker School of Law (J.D.)

- Dean's List

Bar Admissions

Illinois





divestitures thereof.

- **Serves as outside general counsel for middle-market and emerging growth companies**, helping them on everything from addressing formation issues and preparing governing documents to structuring and negotiating joint ventures, strategic acquisitions and exits.

Successes

Mergers & Acquisitions

- Represented registered investment advisor in \$73 million asset sale to strategic buyer.
- Represented large family office in \$87 million stock acquisition of leading manufacturer of open deck and material hauling trailers.
- Represented leading provider of data to sports betting industry in \$26.5 million stock sale to one of world's largest gaming companies.
- Represented leading global manufacturer of industrial food processing equipment in stock acquisitions of French manufacturer and supplier of mechanical separation equipment and Dutch food processing equipment manufacturer.
- Represented privately held manufacturer of air accessories and equipment for both the professional and do-it-yourself markets in \$44 million stock sale to international private equity fund.

Private Equity/Venture Capital

- Represented venture capital fund in sale of large minority interest in hospitality startup to Fortune 500 hospitality company through reverse triangular merger, generating a 5X return for the fund's limited partners.
- Represented German private equity firm in acquisition of world leader in digital textile printing.





Capabilities

Business Law

Commercial Financial Services

Private Equity

Emerging Growth Companies and Venture Capital

Mergers and Acquisitions

Sports, Entertainment and Media Industry

Energy & Infrastructure

General Corporate and Outside General Counsel Services

Renewable Energy

Professional Recognitions

- *Law Bulletin Media* "Illinois Leading Lawyer" (2017–2022: Mergers & Acquisitions, Closely & Privately Held Business Law, Gaming & Casino Law and Securities & Venture Finance Law)
- *Corporate LiveWire* "Excellence in Private Equity Legal Services" (2018)
- Illinois Super Lawyers® "Rising Stars" (2012, 2013: Gaming Law, Corporate Law and Mergers & Acquisitions)

Professional & Civic Activities

- Association for Corporate Growth - Chicago Chapter (ACG)
 - executive committee serving as vice-chairman in charge of membership (2020-present)
 - board of directors (2015-present)
 - Private Equity committee (2012-present)
 - Capital Connections committee (2017-present)
- American Bar Association
 - Mergers & Acquisitions committee (2009-present)
 - Market Trends subcommittee (2009-present)
- International Association of Gaming Advisors (2010-present)
- Chicago Bar Association
 - chair of the Business Transactions committee (2020-present)
 - member (2002-present)
- Jewish Council for Youth Services (JCYS), board of directors and executive committee (2003-2006)

