

## Peter Spier

PARTNER

Chicago

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## About Peter

Start-to-finish business law guidance for privately held companies, PE, VC

Peter Spier provides a wide range of business law counsel to privately held companies, private equity funds and venture capital investors. He helps them structure and negotiate mergers and acquisitions (M&A), debt and equity financing, and complex contractual transactions. In addition, Peter advises clients on a wide range of day-to-day operational, compliance and strategic issues, including serving as outside general counsel.

Peter is sought out by clients for his acumen as a highly responsive advisor, his deep and broad knowledge of the law and how it affects his clients' businesses, and his ability to guide clients during every phase of a business' life span.

## Experience in Action

- **Represents clients in negotiating and structuring mergers and acquisitions, debt and equity capital raises, distribution agreements** and myriad other contractual arrangements.
- **Advises owners who are considering exiting their multi-generational family businesses.** Peter has extensive experience guiding such owners through a sale process that can seem intimidating and overwhelming at times, helping them achieve their business and financial objectives.
- **Counsels private equity firms and venture capital investors in fund formation, debt and equity investments and private offerings,** as well as in the day-to-day business and legal issues that arise in operating their portfolio companies and in their eventual

## Education and Honors

University of Pennsylvania  
(B.A., *cum laude*)

- Economics

Northwestern University  
Pritzker School of Law (J.D.)

- Dean's List

## Bar Admissions

Illinois





divestitures thereof.

- **Serves as outside general counsel for middle-market and emerging growth companies**, helping them on everything from addressing formation issues and preparing governing documents to structuring and negotiating joint ventures, strategic acquisitions and exits.

## Successes

### Mergers & Acquisitions

- Represented registered investment advisor in \$73 million asset sale to strategic buyer.
- Represented large family office in \$87 million stock acquisition of leading manufacturer of open deck and material hauling trailers.
- Represented leading provider of data to sports betting industry in \$26.5 million stock sale to one of world's largest gaming companies.
- Represented leading global manufacturer of industrial food processing equipment in stock acquisitions of French manufacturer and supplier of mechanical separation equipment and Dutch food processing equipment manufacturer.
- Represented privately held manufacturer of air accessories and equipment for both the professional and do-it-yourself markets in \$44 million stock sale to international private equity fund.

### Private Equity/Venture Capital

- Represented venture capital fund in sale of large minority interest in hospitality startup to Fortune 500 hospitality company through reverse triangular merger, generating a 5X return for the fund's limited partners.
- Represented German private equity firm in acquisition of world leader in digital textile printing.





## Capabilities

Business Law

Commercial Financial Services

Private Equity

Emerging Growth Companies and Venture Capital

Mergers and Acquisitions

Sports, Entertainment and Media Industry

Energy & Infrastructure

General Corporate and Outside General Counsel Services

Renewable Energy

## Professional Recognitions

- *Law Bulletin Media* "Illinois Leading Lawyer" (2017–2022: Mergers & Acquisitions, Closely & Privately Held Business Law, Gaming & Casino Law and Securities & Venture Finance Law)
- *Corporate LiveWire* "Excellence in Private Equity Legal Services" (2018)
- Illinois Super Lawyers® "Rising Stars" (2012, 2013: Gaming Law, Corporate Law and Mergers & Acquisitions)

## Professional & Civic Activities

- Association for Corporate Growth - Chicago Chapter (ACG)
  - executive committee serving as vice-chairman in charge of membership (2020-present)
  - board of directors (2015-present)
  - Private Equity committee (2012-present)
  - Capital Connections committee (2017-present)
- American Bar Association
  - Mergers & Acquisitions committee (2009-present)
  - Market Trends subcommittee (2009-present)
- International Association of Gaming Advisors (2010-present)
- Chicago Bar Association
  - chair of the Business Transactions committee (2020-present)
  - member (2002-present)
- Jewish Council for Youth Services (JCYS), board of directors and executive committee (2003-2006)

