

Richard Davis

PARTNER

Milwaukee

t. (414) 277-5844

richard.davis@quarles.com



About Richard

Innovative health care counsel with extensive experience

Richard Davis helps clients with a wide range of pharmacy regulatory issues such as controlled substances and state licensure compliance. He has extensive experience with the 340B drug pricing program and has worked with both contract pharmacies and covered entities to develop and optimize their participation. Richard regularly assists pharmacy benefit managers (PBM), utilization review agents (URA) and third-party administrators (TPA) in navigating the complex and evolving regulatory landscape facing these entities. He also focuses on the convergence of traditional health care and technology and has assisted in developing innovative and legally compliant automated dispensing models for pharmacy clients in a variety of health settings.

Experience in Action

- **Assists in implementing and enhancing 340B drug pricing programs** across a wide variety of health systems, enabling the systems to obtain millions of dollars in savings.
- **Provides ongoing compliance and operational support to 340B participating entities**, enabling them to retain their 340B savings in addition to contracting with various national retail pharmacy chains and 340B program software vendors.
- **Guides large health systems on all manner of pharmacy regulatory issues**, ranging from "own use" questions to advising on complex internal pharmacy reorganizations.
- **Assists national URAs, TPAs and PBMs** in obtaining and maintaining the appropriate licensure across all 50 states following the recent *Rutledge* decision.

Education and Honors

University of Wisconsin Law School (J.D., *with honors*, 2015)

George Washington University (B.A.)

- Major: International Affairs

Bar Admissions

Wisconsin

Pennsylvania





- **Negotiates GPO participation and drug purchasing agreements** on behalf of various hospitals and health systems.
- **Drafts detailed and legally compliant "own use" policies** for large nonprofit health systems to maximize their drug purchasing leverage.

Capabilities

Health & Life Sciences

Government and Internal Investigations, Litigation, and Fraud, Waste and Abuse Compliance

Health Care Transactions

Health Insurance Industry Partners (PBMs, TPAs, DMPOs and URAs)

Pharmacy, Drug and Device

Professional & Civic Activities

- State Bar of Wisconsin Health Law Section (Board Vice Chair, 2020-present)

