

## William Schultz

### PARTNER

National Chair, Business Law Practice Group and Executive Committee

#### Milwaukee

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## About Will

Focused, business-aware deal lawyer and outside GC for privately held companies

Will Schultz is an experienced corporate lawyer who represents privately held businesses and their owners. As outside general counsel and a trusted advisor for his clients, including family-owned businesses and private equity funds and their portfolio companies, Will provides counsel on:

- **Mergers and acquisitions** (M&A)
- **Succession planning**
- **General business and corporate matters**

Having served for over eight years as the general counsel of a parent company to a global family of manufacturing businesses prior to joining Quarles, Will brings broad business experience to the advice he provides to clients. Known for his collaborative, results-oriented style, Will approaches his work from the premise that listening to and understanding what is important to a client (as well as to the other party to a transaction) is key to resolving differences and getting deals – and business in general – done.

Will is national chair of the firm's Business Law Group, co-chair of the firm's Privately Held Businesses team, section chair of the firm's transactional practice groups and a member of the firm's executive committee.

### Education and Honors

Harvard Law School  
Executive Education (2022)

- Leadership in Law Firms Program

University of Wisconsin Law School (J.D., *cum laude*, 2000)

- *Wisconsin Law Review* (Note and Comment Editor)

University of Wisconsin - Madison (B.A., 1997)

### Bar Admissions

Wisconsin





## Experience in Action

- **Advising on sophisticated transactions**, including mergers, acquisitions, divestitures, reorganizations and joint ventures.
- **Advising on business formation, corporate governance, succession planning and complex commercial contracts.**
- **Serving as outside general counsel, addressing the day-to-day operational and strategic issues of his clients**, connecting them when necessary to dedicated legal counsel for tax, intellectual property, litigation, labor and employment, employee benefits, environmental, immigration, real estate and other legal and business issues.

## Capabilities

Business Law

Mergers and Acquisitions

General Corporate and Outside General Counsel Services

## Professional Recognitions

- Recognized as Best Lawyers® 2023 Milwaukee Mergers and Acquisitions Law "Lawyer of the Year"
- Listed in *Best Lawyers in America*® (Mergers and Acquisitions Law and Corporate Law)
- Selected for inclusion in Wisconsin Super Lawyer® - Rising Stars Edition
- Listed in *Chambers USA*® (2020-present: Corporate/M&A)

## Professional & Civic Activities

- State Bar of Wisconsin (Member)
- Wisconsin Manufacturers & Commerce (Director)
- Marquette University High School (Director)

